Saskatchewan Sports Hall of Fame and Museum Inc.

2479 2

**Financial Statements** 

For the year ended March 31, 2021

## Management's Responsibility for the Financial Statements

The accompanying financial statements of Saskatchewan Sports Hall of Fame and Museum Inc. have been prepared by the organization's management in accordance with Canadian accounting standards for not-for-profit organizations and necessarily include some amounts based on informed judgement and management estimates.

11/1

To assist management in fulfilling its responsibilities, a system of internal controls has been established to provide reasonable assurance that the financial statements are accurate and reliable and that assets are safeguarded.

The board of directors has reviewed and approved these financial statements.

These financial statements have been examined by the independent auditors, Virtus Group LLP, and their report is presented separately.

Executive Director

#### **INDEPENDENT AUDITORS' REPORT**

## To the Board of Directors Saskatchewan Sports Hall of Fame and Museum Inc.

#### Qualified Opinion

We have audited the financial statements of the Saskatchewan Sports Hall of Fame and Museum Inc. (the "Organization"), which comprise the statement of financial position as at March 31, 2021, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the effects of the matters described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as at March 31, 2021, and its financial performance and cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### Basis for Qualified Opinion

The Organization has an accounting policy which requires that tangible capital asset purchases with a cost of \$50,000 or greater be capitalized onto the statement of financial position. During the year, the Organization purchased two assets with a combined cost of \$109,800, but did not capitalize these items. As a result, the tangible capital assets on the statement of financial position are understated by \$109,800 and expenses are overstated by \$109,800.

Secondly, and in common with many non-profit organizations, the Organization derives revenues from donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of revenue was limited to accounting for amounts recorded in the records of the Organization. As a result, we were not able to determine whether any adjustments might be necessary in respect of revenues, assets, liabilities or net assets.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Saskatchewan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Information Other than the Financial Statements and Auditors' Report Thereon

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditors' report thereon. The annual report is expected to be made available to us after the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance.

## **INDEPENDENT AUDITORS' REPORT continued**

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud

In preparing the financial statements, management is responsible for assessing the Organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
  - Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
  - We communicate with those charged with governance regarding, among other matters, the planned scope and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

May 10, 2021 Regina, Saskatchewan VIRTUS GROUP UP
Chartered Professional Accountants



## Statement of Financial Position As at March 31, 2021 with comparative figures for 2020

		2021	2020
Assets		1	
Current Assets			
Cash	\$	208,324 \$	125,512
GST receivable		7,195	5,433
Accounts receivable		15,548	-
Prepaid expenses		12,249	24,699
		243,316	155,644
Life insurance cash surrender value (Note 3)		85,033	85,033
Investment In Sport Legacy Fund (Note 3)		59,050	52,440
Tangible capital assets (Note 4)		•	16,305
Collections (Note 5)		1	1
	\$	<b>387,400</b> \$	309,423
Liabilities			
Current Liabilities			
Accounts payable and accrued liabilities	\$	20,251 \$	7,653
Accounts payable - sport history		22,853	18,478
Deferred revenue (Note 6)		154,948	137,473
		198,052	163,604
Net Assets			
Restricted surplus (Note 7)		118,979	118,979
Unrestricted surplus		70,369	26,840
	-	189,348	145,819
		387,400 \$	309,423

See the accompanying notes to the financial statements

APPROVED ON BEHALF OF THE BOARD

Director

Director

Statement of Changes in Net Assets
For the year ended March 31, 2021 with comparative figures for 2020

	estricted surplus	 restricted surplus	/ To	otal 2021	Т	otal 2020
Balance, beginning of year Excess (Deficiency) of revenue over	\$ 118,979	\$ 26,840	\$	145,819	\$	187,989
expenses for the year Inter-fund transfer		43,529 -		43,529 -		(42,170)
Balance, end of year	\$ 118,979	\$ 70,369	\$	189,348	\$	145,819

See the accompanying notes to the financial statements

## Statement of Operations For the year ended March 31, 2021 with comparative figures for 2020

	2447		
Revenue	2021	2020	
Saskatchewan Lotteries Trust Fund grants (Schedule 1)	475,751	463,900	
Self help (Schedule 2)	276,900	142,634	
	752,651	606,534	
Expenses			
Administration (Schedule 3)	451,027	433,064	
Capacity and Interaction (Schedule 4)	18,065	22,171	
Programs and Services (Schedule 5)	168,279	121,769	
Categorical Grants (Schedule 6)	71,751	71,700	
	709,122	648,704	
Excess (Deficiency) of revenue over expenses for the year	\$ 43,529 \$	(42,170)	

See the accompanying notes to the financial statements

## Statement of Cash Flows For the year ended March 31, 2021 with comparative figures for 2020

	1497	
Cash provided by (used in):	2021	<u>2020</u>
Operating activities:		
Excess (Deficiency) of revenue over expenses for the year	\$ 43,529 \$	(42,170)
Items not involving cash: Amortization	16,305	16,305
Changes to non-cash working capital items:  GST receivable  Accounts receivable  Prepaid expenses  Collections  Accounts payable and accrued liabilities  Deferred revenue	(1,762) (15,548) 12,450 - 16,973 17,475 89,422	(813) 2,000 (14,022) (1) (9,894) 14,241 (34,354)
Investing activities:	(5.510)	(14 241)
Net increase in investments  Increase (Decrease) in cash during the year  Cash - beginning of the year	(6,610) 82,812 125,512	(14,241) (48,595) 174,107
Cash - end of the year	\$ 208,324 \$	125,512

See the accompanying notes to the financial statements

Notes to the Financial Statements
For the year ended March 31, 2021 with comparative figures for 2020

4 11

## 1. Purpose of the organization

The Saskatchewan Sports Hall of Fame and Museum Inc. (the "organization") is incorporated under The Non-Profit Corporations Act of Saskatchewan. The organization is the provincial body whose mandate is to promote the contribution of sport by recognizing sport excellence and by displaying and preserving sport history.

### 2. Significant accounting policies

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations, the most significant of which are outlined below.

#### Use of estimates

The preparation of financial statements in accordance with Canadian generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amount of revenues and expenses during the reporting period. These estimates are reviewed periodically, and as adjustments become necessary, they are reported in earnings in the year in which they become known.

#### Souvenirs and books

The organization maintains a supply of promotional books, pins, and souvenirs. The cost of these items is charged to operations in the year of purchase and revenues are recorded as received.

### Tangible capital assets

Tangible capital assets are stated at cost. Assets with a cost less than \$50,000 (2020 - \$5,000) are expensed in the year of acquisition; assets with a cost of \$50,000 (2020 - \$5,000) or more are amortized over their estimated useful lives using the straight-line method.

#### Collections

The artifact collection is the largest part of the assets of the organization and are presented in the Statement of Financial Position at a nominal value of \$1, due to practical difficulties of determining a meaningful value for these assets.

Notes to the Financial Statements
For the year ended March 31, 2021 with comparative figures for 2020

## 2. Significant accounting policies (continued)

#### Revenue recognition

The organization follows the deferral method of accounting for contributions and grants. Memberships, donations and sponsorships are recorded as revenue when received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured. Interest is recorded in the period earned. Membership Assistance Program grants received by the organization are remitted to local Sports Halls of Fame during the course of the year. Operating and other grants are recognized as revenue as they are earned. Grants for specific projects are recognized concurrent with project expenses. Induction dinner revenue is recognized in the period the dinner is held. Contributed services and donations in-kind are recognized into both revenue and expenses as they are provided.

#### Financial instruments

Financial assets and financial liabilities are recorded on the statement of financial position when the organization becomes party to the contractual provisions of the financial instrument. All financial instruments are required to be recognized at fair value upon initial recognition, except for certain related party transactions. Measurement in the subsequent years of equity instruments is at fair value. All other financial assets and financial liabilities are subsequently measured at amortized cost adjusted by transactions costs, which are amortized over the expected life of the instrument.

Fair value is an amount at which a financial instrument could be exchanged at arm's length between willing, unrelated parties in an open market. Changes in fair values of financial asserts and financial liabilities measured at fair value are recognized in excess of revenue over expenses. When there is an indication of impairment the carrying amount of financial assets measured at amortized cost may be reduced. Such impairments can be subsequently reversed if the value improves.

#### 3. Investments

	2021	2020
Life insurance cash surrender value - Great West Life	\$ 85,033	\$ 85,033
Sport Legacy Fund	59,050	52,440
	\$ 144,083	\$ 137,473
Market Value	\$ 144,083	\$ 137,473
Market Value	\$ 144,083	\$ 137

The investment in the Sport Legacy Fund and the related deferred revenue (Note 6) consists of donations based on various programs and contributions by Sask Sport Inc. To qualify for the additional contribution by Sask Sport Inc., the organization is required to leave the original amount and additional donations in the Legacy Fund for a minimum of five years.

Notes to the Financial Statements
For the year ended March 31, 2021 with comparative figures for 2020

#### 4. Tangible capital assets

Tangible capital assets are comprised of a trailer and travelling exhibit with a purchase cost of \$81,526 and accumulated amortization of \$81,526 for a net book value of \$nil at March 31, 2021 (2020 - \$16,305).

#### 5. Collections

The organization maintains a collection comprised of approximately 19,000 objects which are used for the following specific uses: Research only/Research/Exhibits, and Education/Extension.

The organization collects, as part of the permanent collection archival materials, artifacts that are relevant to the sport heritage of the province of Saskatchewan. Materials are collected that best serve to illustrate the history and development of sport in Saskatchewan, from the earliest times to the present. Any material collected must have historical, significance, that is, "contribute to a clearer understanding or interpretation of some former custom, activity, episode or person" related to sport or relevant to its interpretation. The organization will collect both archival and artifactual material related to the sport career for which an individual or team is inducted, as well as those materials that are not related to inductees, but illustrates and promotes an understanding of the cultural heritage and tradition of sport in Saskatchewan

During the year, the organization added approximately 30 items to the collection at \$nil cost and did not dispose of any items during the year. The insured value of the collection at year end is \$962,039 (2020 - \$906,000).

#### 6. Deferred revenue

Deferred revenue consists of the following:

	2021	2020
Life Insurance Cash Surrender Value - Great West Life	\$ 85,033	85,033
Memberships	865	-
Sport Legacy Fund	59,050	52,440
Tourism Sask Grant	10,000	-
	\$ 154,948 \$	137,473

## 7. Restricted surplus

The Board of Directors have designated funds as a reserve against possible future decreases in revenues to be able to continue services until additional funds can be arranged.

### 8. Economic dependence

The organization currently receives significant revenue in grants from Saskatchewan Lotteries Trust Fund for Sport, Culture and Recreation. As a result, the organization is dependant upon the continuance of these grants to maintain operations at their current level.

Notes to the Financial Statements
For the year ended March 31, 2021 with comparative figures for 2020

#### 9. Volunteer services

The work of the organization is dependent on the voluntary services of many members. Since these services are not normally purchased by the organization and because of the difficulty of determining their fair value, these services are not recognized in these financial statements.

#### 10. Income tax status

The organization is exempt from income tax under section 149(1)(I) of the *Income Tax Act* as a non-profit organization.

### 11. MAP grants

During the year, the organization allocated the following Membership Assistance Program (MAP) grants:

	<u>2021</u>	<u>2020</u>
Humboldt and District Sports Hall of Fame	\$ 3,005 \$	3,395
International Sports Heritage Association	2,127	2,030
Moose Jaw & District Sports Hall of Fame	2,655	3,410
North Battleford Sports Museum and Hall of Fame	9,394	6,500
Prince Albert Sports Hall of Fame	4,219	5,100
Regina Sports Hall of Fame	1,817	7,118
Rural Sports Hall of Fame and Museum Inc., Indian Head	-	500
Saskatchewan Baseball Hall of Fame	4,250	2,450
Saskatchewan Golf Hall of Fame	2,550	3,250
Ted Knight Saskatchewan Hockey Hall of Fame	12,559	6,500
Saskatoon Sports Hall of Fame	1,575	3,165
Turner Curling Museum	2,050	2,500
Yorkton Sports Hall of Fame and Museum	550	782
	\$ 46,751 \$	46,700

#### 12. Financial instruments and risk management

## Fair value

The recorded value of cash, accounts receivable and account payable approximates fair value due to their short term nature.

Credit, currency, interest rate, liquidity and price risk

The organization is not subject to significant credit, currency, interest rate, liquidity, or price risk due to the short term nature of its financials instruments.

#### 13. Commitments

The organization has no commitments for premise improvements for 2022 (2021 - \$17,504).

### 14. Comparative figures

Certain comparative figures have been reclassified to conform to the presentation in the current year.

Notes to the Financial Statements
For the year ended March 31, 2021 with comparative figures for 2020

1417

#### 15. Significant event

On March 16, 2020, the organization closed its facilities and cancelled all programs and events to help protect the health and safety of public during the COVID-19 pandemic. The organization remained closed until September 5, 2020 when they re-opened. On November 11, 2020 the organization was again closed to the public and has remained closed since. As of March 29, 2021 public health orders again required that museums close to the public with no projected re-opening date at this time. The organization remains committed to opening the galleries to the public when public health orders support that activity, and it is deemed safe to do so. The impact of the pandemic on the organization's operations and finances, if any, is unknown at this time.

## SCHEDULE OF SASK LOTTERIES TRUST FUND GRANTS Schedule 1

For the year ended March 31, 2021 with comparative figures for 2020

	2021		2020
Annual Funding Membership Assistance Program Sport History Project	\$ 404,000 46,751 25,000	\$	392,200 46,700 25,000
	\$ 475,751	\$	463,900

## SCHEDULE OF SELF HELP REVENUES Schedule 2

For the year ended March 31, 2021 with comparative figures for 2020

	2021	<u>2020</u>
Internal		
Memberships	\$ <b>14,859</b> \$	15,100
External		
Donations	15,967	27,747
Fundraising revenues	-	3,620
Interest	1,345	3,711
Induction	-	66,479
Non-SLTF grants		
Canadian Museums Association	13,089	-
Community Initiatives Fund	5,000	7
Government of Canada - CEWS	92,866	
Government of Canada - CERS	11,212	
Government of Canada - Summer Jobs	3,613	
Government of Saskatchewan	1,036	
Heritage Canada	57,700	7,615
Tourism Saskatchewan	12,500	
Outreach exhibits and research fees	4,093	6,790
Sponsorship	36,300	8,152
Sports Investor Club	7,320	3,420
	\$ <b>276,900</b> \$	142,634

## SCHEDULE OF ADMINISTRATION EXPENSES Schedule 3

For the year ended March 31, 2021 with comparative figures for 2020

	4.17)			
	2021		2020	
Audit fees	\$ 6,519	\$	6,838	
Insurance	9,665		11,612	
Legal fees	1,000		-	
Office operations	159,926		155,035	
Salaries and benefits	272,321		253,326	
Staff travel	1,596		6,253	
	\$ 451,027	\$	433,064	

## SCHEDULE OF CAPACITY AND INTERACTION EXPENSES

Schedule 4

For the year ended March 31, 2021 with comparative figures for 2020

	<u>2021</u>	2020
Awards and recognition	\$ <b>2,336</b> \$	1,388
Communications	7,915	1,847
Fundraising		2,653
Marketing and promotions	7,017	5,777
Meetings	-	3,357
Memberships	797	1,268
Planning and annual retreat	-	4,628
Professional development	•	1,253
	\$ <b>18,065</b> \$	22,171

## SCHEDULE OF PROGRAM AND SERVICES EXPENSES Schedule 5

For the year ended March 31, 2021 with comparative figures for 2020

4.7		
2021		2020
\$ 126,405	\$	4,926
16,305		16,305
6,081		22,911
3,163		10,301
10,600		61,946
5,390		5,098
335		282
\$ 168,279	\$	121,769
\$	\$ 126,405 16,305 6,081 3,163 10,600 5,390 335	\$ 126,405 \$ 16,305 6,081 3,163 10,600 5,390 335

## SCHEDULE OF CATEGORICAL GRANTS

Schedule 6

For the year ended March 31, 2021 with comparative figures for 2020

	2021	2020
Membership Assistance Program (Note 11) Sport History Grant (Schedule 7)	\$ 46,751 25,000	\$ 46,700 25,000
	\$ 71,751	\$ 71,700

# SCHEDULE OF SPORT HISTORY PROJECT FUNDING Schedule 7 For the year ended March 31, 2021 with comparative figures for 2020

		2021		2020
Revenue				
Sport History Project Grant	\$	25,000	\$	25,000
	\$	25,000	\$	25,000
Expenses				
Menagerie Production	\$	-	\$	5,000
Saskatchewan Games Council		10,000		72
University of Saskatchewan		15,000		20,000
	\$	25,000	\$	25,000